

ABSTRAK

Penelitian dalam permasalahanumuminiadalah : bagaimanasistemdanprosedurpenagihanpiutangtaktertagihpada bank BRI danapasaja yang menjadikendaladalamdalampenagihanpiutangtaktertagihpada bank BRI unit Tanjung Raya 2. Penelitianinimerupakanpenelitiandeskriptif, dimanapenulismenggunakan data-data internal perusahaanuntukmemperolehinformasisebanyakmungkin, yang hasilnyadideskripsikansecarasistematisdanditarikkesimpulan.

Padapenagihanputangtaktertagihpada bank BRI unit Tanjung Raya 2 Pontianak penulismenemukanpeningkataniutangtaktertagihterjadipeningkatansetiaptahunnya yang dapatmemberikandampak negative pada bank BRI khususnyapada unit Tanjung Raya 2. Penelitijugamenukanfaktabahwaterdapatbeberapafaktor internal daneksternal yang membuattidakmaksimalnyasistemdanprosedurpenagihanpiutangtaktertagihpadabri unit Tanjung Raya 2. Olehkarenaitu, bank BRI mengalamipeningkataniutangtaktertagihpadasetiaptahunnya .

Untukkedepan, perusahaan diharapkandapatmemberikantraningkepadakaryawansecarakhususdalammennanganisemua proses pemberiandanpenagihankreditsertadapatlebihselektifdalammemberikankredit.

Keyword :SistemdanProsedur, PiutangTakTertagih.

ABSTRACT

The general problem in this research was “how is the system and procedural collecting bad debts at BRI and what is the difficulty in collecting bad debts at BRI Tanjung Raya 2 Pontianak . This research is descriptive one, researcher using the company’s internal data to collect any information as much as possible, which would be systematically described and then concluded.

in collecting bad debts at BRI Tanjung Raya 2 Pontianak Researchers found that the bad debt has been improve every year, it means that it will give a bad effect to BRI Tanjung Raya 2 Pontianak . Researchers also found internal and external factors which made the system and procedure doesn’t work maximal. Therefore, BRI Tanjung Raya 2 Pontianak has been improve bad debts every year since 2008.

In the future, the company is expected to provide special training to employees, to handle all of process giving and collecting debts .and also BRI more selective in giving debts.

Keyword : System and Procedural , Bad Debts.